

**ESPA**

Business Development Internship_ German Speakers

(TRIBDGE2811)

Apply here

Start date

Flexible within the next 3 months

Duration

6 months

Languages

Fluent in German

Good spoken and written English levels are required (B2 onwards)

Location

Belfast, Northern Ireland

Belfast is the capital city of Northern Ireland and over recent years has seen a period of significant regeneration and growth. The birthplace of the [Titanic](#), this vibrant city has a buzzing nightlife and social scene with many cultural events taking place throughout the year. Close to beautiful countryside including [10 Game of Thrones filming locations](#) and the famous [Giant's Causeway](#), Belfast has something to suit all tastes.

Are you eligible?

Are you a registered student?

Or

Are you eligible to participate in the Erasmus+ programme?

Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

Role

This is a fantastic opportunity for an enthusiastic, customer focussed individual to gain practical experience with this ambitious company that develops innovative medical devices for use in hospitals and clinics. Mentored throughout, you will work to support and train their international distribution partners to sell devices and roll out hospital wide training plans. This is a fast-moving environment and will require post market visits and follow up to gather feedback. For the selected candidate this will no doubt be a challenging but equally rewarding role both personally and professionally.

Tasks

- Engage with distribution partners to support the sales and customer training process
- Organise and deliver comprehensive training to nurses and doctors within the hospital setting
- Conduct follow up for market feedback
- Deal with any issues in a timely and professional manner
- Potential onsite meetings and support
- Ensuring 100% customer satisfaction
- Report to the directors and International Business Manager
- Assist the sales team with administrative duties
- Assist with marketing activities directed at developing the European market
- Attend events throughout Europe to obtain and maintain customer relationships
- Report on market activity on a regular basis

Desired Skills

- Working towards a degree in Business, Marketing, Market Research or similar
- Excellent communication skills
- Commercially aware with desire to work in a busy and diverse environment
- Confident and proactive
- IT literate
- Strong time management and organizational skills
- Project management skills
- Ability and flexibility to travel and work outside regular working hours; weekend travel will be necessary

The Host Company

This host company is an ambitious scale up that has designed innovative medical devices for nurses and doctors in hospitals and clinics. The company was founded by an experienced team, using disruptive technology solutions, to save money whilst reducing plastic waste, nurse time, and hospital infections for the benefits of patients. They are now looking to expand rapidly into Europe and are seeking like-minded people with the right attitude to join them.