

# **ESPA** Market and Data Analysis Internship (GMMD0807)

# Apply here

#### Start date

Flexible within the next three months

#### Duration

6 months

#### Languages

Good spoken and written English levels are required (B2 onwards)

#### Location

Belfast is the capital city of Northern Ireland and over recent years has seen a period of significant regeneration and growth. The birthplace of the Titanic, this vibrant city has a buzzing nightlife and social scene with many cultural events taking place throughout the year. Close to beautiful countryside and the famous Giant's Causeway, Belfast has something to suit all tastes. ESPA has many interns working in placements in Belfast, so there is the opportunity for a great social scene too.

#### Are you eligible?

Are you a registered student?

Or

Are you eligible to participate in the Erasmus+ programme?

#### **Benefits**

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

# Role

This is an exciting opportunity for a lover of data studying towards a business, marketing and, or finance discipline, to gain practical experience in data analysis for this established distribution company. Mentored throughout, you will assist in the analysis of company sales and distribution data to give the management team insight into the effectiveness of their sales, pricing and promotional strategies. Your findings will be presented to the management and commercial teams to ensure maximum efficiency and profit moving forward. If you are up for a challenge and want to take ownership of a project, then this will be a great experience both personally and professionally.

## **Tasks**

- Gather data from sales, special promotions, marketing and pricing strategies
- Analyse data to assess the effectiveness of promotions and pricing
- Identify trends and anomalies in data
- Present findings to the management team
- Assist media and content teams by providing regular analytical insights to facilitate the campaign planning process
- Research and identify new areas and potential business

### Personal Skills

- Studying for a degree in business, finance or similar with a strong emphasis on data
- Comfortable with numbers and large datasets
- Good communication skills
- Ability to spot patterns and trends within datasets
- Ability to produced detailed reports for the commercial team based on the data analysed.

# The Host Company

The host is a family owned business, with a wealth of experience, that has been leaving an individual stamp on the retail industry in Ireland and the UK for nearly two decades. The company specialises in selling and distributing the world's leading FMCG grocery and food division products throughout Ireland and the UK. Partnering with top brands such as Filippo Berio, Nestle, Disney, Nandos and Jamie Oliver, to name but a few, their investment in technology will ensure they stay ahead of the competition.

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